

Message Text

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70

ORIGIN EA-10

INFO OCT-01 ISO-00 PA-01 PRS-01 USIA-06 CIAE-00 COME-00

EB-07 INR-07 LAB-04 NSAE-00 SIL-01 /038 R

DRAFTED BY EA/PRCM:PTLINCOLN,JR.:EBS

APPROVED BY EA - OVARMSTRONG

EA/P - MSMITH

----- 063268

R 012204Z APR 75

FM SECSTATE WASHDC

TO AMCONSUL HONG KONG

INFO USLO PEKING

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E.O. 11652: N/A

TAGS: ETRD, OTRA, CH, US

SUBJECT: USG REPRESENTATION AT SPRING 1975 CANTON FAIR:

-- PRESS GUIDANCE

REFS: (A) HONG KONG 3145

-- (B) HONG KONG 10217, 9/13/74

-- (C) STATE 77128, 4/16/74

-- (D) STATE 71661

1. PRESS GUIDANCE CONTAINED REFTEL B CAN BE USED, WITH APPROPRIATE CHANGES, UNTIL REPLY RECEIVED FROM CHINESE ON HALLFORD AND MAERKLE VISA REQUESTS.

2. IF REPLY IS NEGATIVE, GUIDANCE CONTAINED REFTEL C, PARAS 2 (DELETE "YET" AND MODIFY AS APPROPRIATE IF PRCLO GIVES REASON), 3, 4, AND 6 CAN BE USED, PLUS FOLLOWING:

Q - ISN'T THE LACK OF CHINESE RESPONSE TO THESE VISA REQUESTS A NEGATIVE SIGN IN US-PRC RELATIONS?

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A - WE DON'T SEE ANY SIGNIFICANCE BEYOND THIS MATTER IT-SELF.

Q - HOW MANY AMERICANS WILL ATTEND THIS FAIR?

A - WE DON'T HAVE ANY FIRM NUMBERS, BUT WE BELIEVE THERE WILL BE AN INCREASE OVER ATTENDANCE AT LAST FALL'S FAIR. AS IN THE PAST, MOST OF THE INDIVIDUALS AND FIRMS WILL BE IMPORTERS SINCE--AS THE OFFICIAL TITLE OF THE FAIR INDICATES--THE PRIMARY PURPOSE IS TO PROMOTE THE SALE OF CHINESE PRODUCTS. NEGOTIATIONS FOR EXPORTS OF US PRODUCTS TO THE PRC CONTINUE TO TAKE PLACE MAINLY IN PEKING, NOT CANTON. KISSINGER

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Message Attributes

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Concepts: MEETING DELEGATIONS, TRADE FAIRS
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Copy: SINGLE
Draft Date: 01 APR 1975
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: johnsorg
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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